



**VISION**  
MARINE TECHNOLOGIES

VMAR | Nasdaq Listed

**Investor Presentation**  
September 2024





# Forward Looking Statement

This presentation includes statements that are, or may be deemed, “forward-looking statements” under applicable securities laws. In some cases, these forward-looking statements can be identified by the use of forward-looking terminology, including the terms “believes,” “estimates,” “anticipates,” “expects,” “plans,” “intends,” “may,” “could,” “might,” “will,” “should,” “approximately,” “potential” or, in each case, the negative or other variations thereon or comparable terminology, although not all forward-looking statements contain these words.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events, competitive dynamics, regulatory and scientific developments and depend on the economic circumstances that may or may not occur in the future or may occur on longer or shorter timelines than anticipated. Although we believe that we have a reasonable basis for each forward-looking statement contained in this presentation; we caution you that forward-looking statements are not guarantees of future performance and that our actual results of operations, financial condition and liquidity, and the development of the industry in which we operate may differ materially from the forward-looking statements contained in this presentation, as a result of, among other factors, the factors referenced in the “Risk Factors” section of our Annual Report of Form 20-F filed with the Securities and Exchange Commission.

In addition, even if our results of operations, financial condition and liquidity, and the development of the industry in which we operate are consistent with the forward-looking statements contained in this presentation, they may not be predictive of results or developments in future periods. Any forward-looking statements that we make in this presentation speak only as of the date of such statement, and we undertake no obligation to update such statements to reflect events or circumstances after the date of this presentation except as required by law.



# Technology Integration That Broke The World Electric Speed Record.

prime video Can't Stop, Won't Stop | [Now available on Youtube](#) 

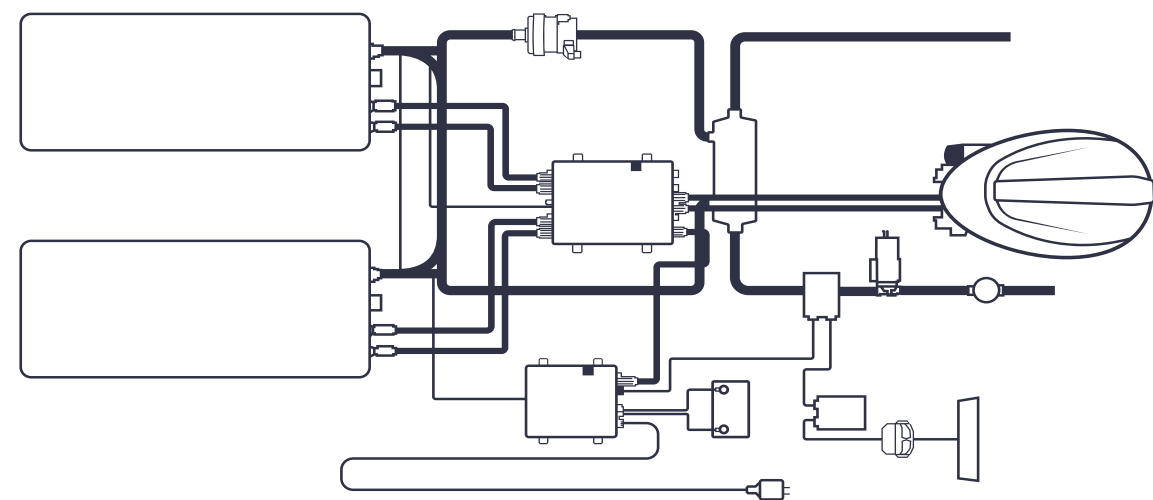


2019  
**30 MPH**  
VOLT 180

2021  
**49 MPH**  
BRUCE 22

2022  
**109 MPH**  
HELLKAT

2023  
**116 MPH**  
S2



**E MOTION**™  
ELECTRIC POWERTRAIN TECHNOLOGY

E-Motion™ is the most powerful and complete technology available to manufacturers today. Over the years, we have demonstrated its potency to thousands of boating enthusiasts.



# Ready to Deliver to the EV Marine Market



## Leading High Voltage Integration Expertise

17 Integrations Realized over 10 Different Brands with four different platforms.



## Industrial Production Ready High Voltage Electric Powertrain

A 3rd Party Validated industrialized production Technology.  
Supply Chain in place  
Certification of the assembler is now complete

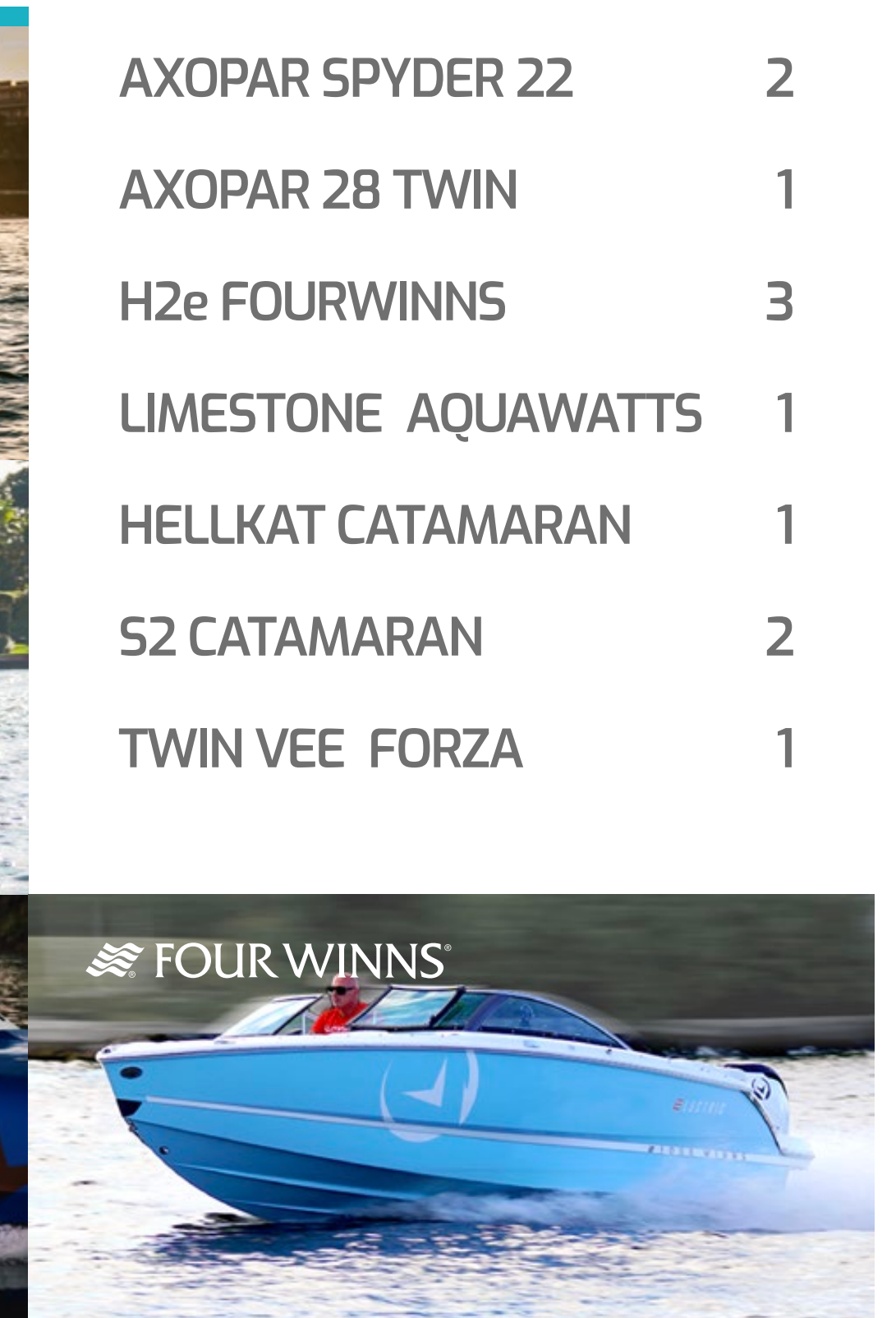
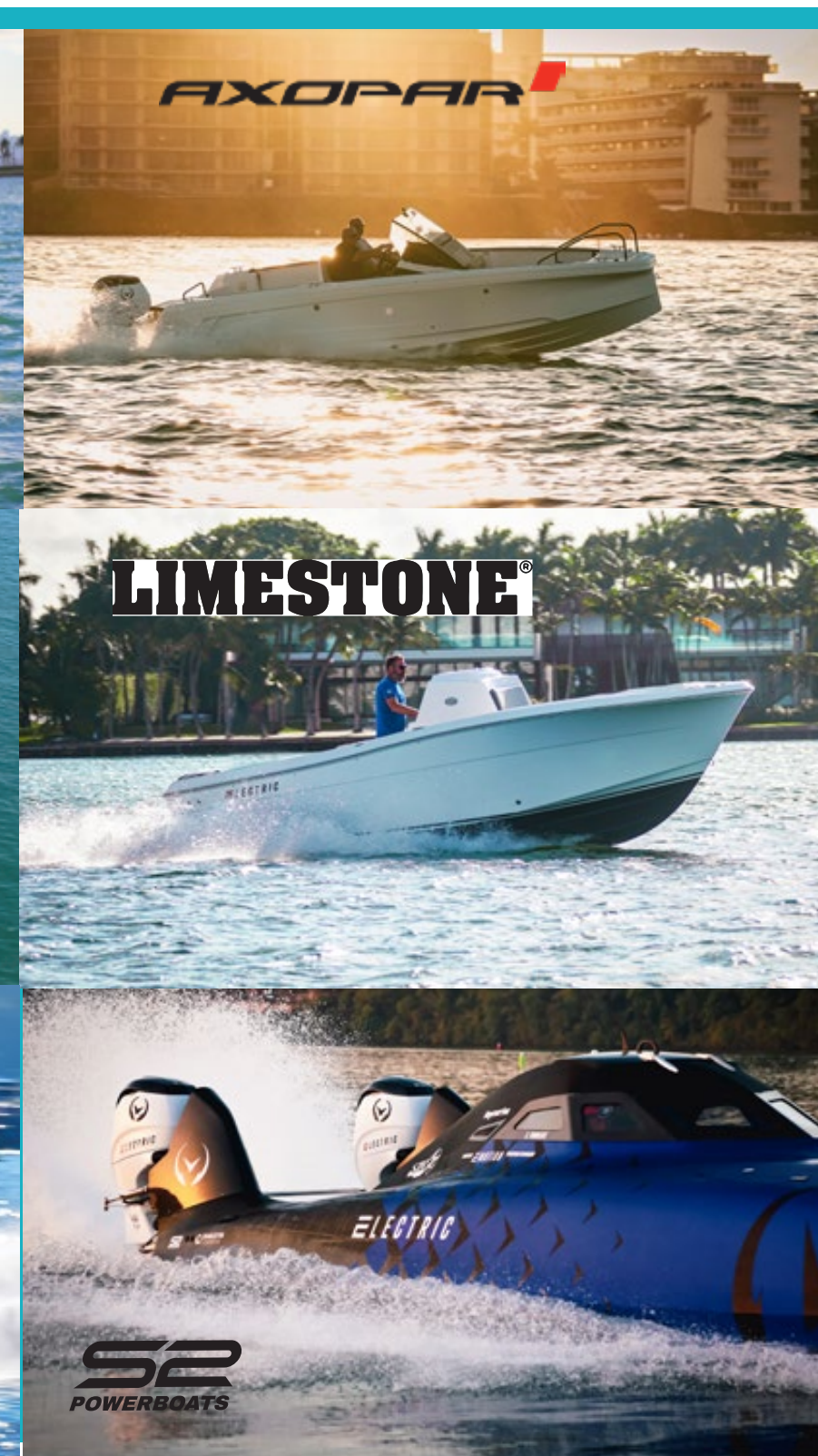


## Inventory On-Hand Ready To Be Integrated In Boats

With Products Ready for Integration, Vision Marine Seeks Boats to Deliver to Consumers.



# Successful Motor and Battery Integration On all Major Recreational Boat Platforms



AXOPAR SPYDER 22	2
AXOPAR 28 TWIN	1
H2e FOURWINNS	3
LIMESTONE AQUAWATTS	1
HELLKAT CATAMARAN	1
S2 CATAMARAN	2
TWIN VEE FORZA	1

 <h2 style="margin: 0;">Charges Anywhere</h2>	<p>Regular Shore Power Compatible 120/240V</p>	<h2 style="margin: 0;">180+ HP</h2> <p>Unparalleled Performance</p>
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# Mass Production: A Secure, **Tested** Product with a Ready **Industrial** Power Base

Solid **assembly chain** agreements in place. Ready to deliver world-class technology.



Linamar Corporation TSE: LNR

Linamar will help mitigate supply chain related bottlenecks. More than 90% of our components are sourced in North America.

- Linamar has productive capacity of up to 18,000 E-Motion™ outboard motors per year.



Intensive **Testing** - The E-Motion™ was Validated by McLaren Engineering.



- Vision Marine has completed 24 months of intensive bench tests, ensuring our product is the most reliable on the market for years to come, unlocking unparalleled power.

CONTINUOUS  
**+180 HP**  
AT THE PROPELLER

MOTOR  
**97%**  
EFFICIENCY

# A Leading Solution In The Market.

Which Solution is Ready and Available in the Market Today?



SeaBreeze Storm

Avator

Electric

Deep Blue 50RXL

**180+ HP**  
\$ 74,999 USD



120 HP  
\$ 138,366 USD

300 HP  
\$ 178,000 USD



5 HP  
\$ 5,900 USD



5 HP  
\$ 11,999 USD



50 HP  
\$ 91,000 USD





# Protecting Our Leading Proprietary Technologies

To date, Vision has filed 5 out of a planned 25 patents for 2024

Strategic patent filing for key components essential for electric HV marine propulsion.

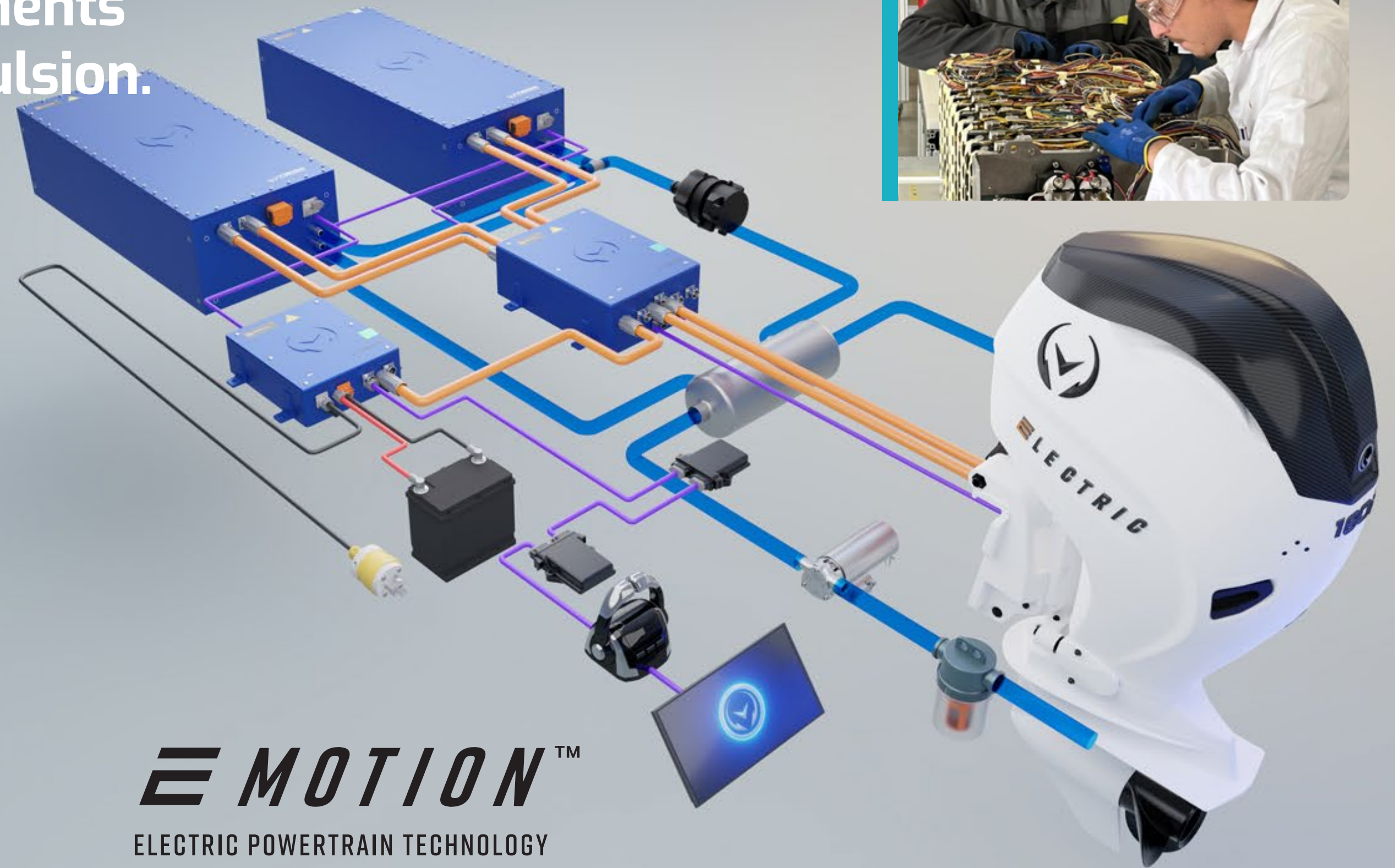
**Unique Vehicle Control Unit**  
June 3, 2024

**Custom HV Marine Designed Battery Pack**  
May 25, 2024

**Power Control Management Software**  
May 7, 2024

**Electric Marine Vessel Cooling System Control**  
May 1, 2024

**Advanced System Communication Encryption**  
April 26, 2024





# The Pontoon Platform: The Low-Hanging Fruit of the Electric Boat Market

**18' - 28' BOAT MARKET**  
Outboard for Lake & River



Over 60,000  
Pontoons  
Are Sold In America  
Each Year



Every 1,000  
Engines Generates  
\$ 96M in revenue





# Wired Pontoons Completes Its First 25 Units Purchase Order For The 180e



Wired Pontoons is revolutionizing the boating experience with its range of electric pontoons. Offering a unique and exciting way to explore waterways, Wired Pontoons emphasizes pleasure, power, and respect for nature. Their electric pontoons allow for silent navigation while respecting the tranquility of natural settings.

"...Over the past 12 months, we've seen a decline in the demand for Internal Combustion Engine pontoons, with our customers increasingly seeking eco-friendly alternatives. After evaluating various options, we found the E-Motion™ system to be the ideal fit for our clientele,"

**Curt Jensen - Wired Pontoons, President**

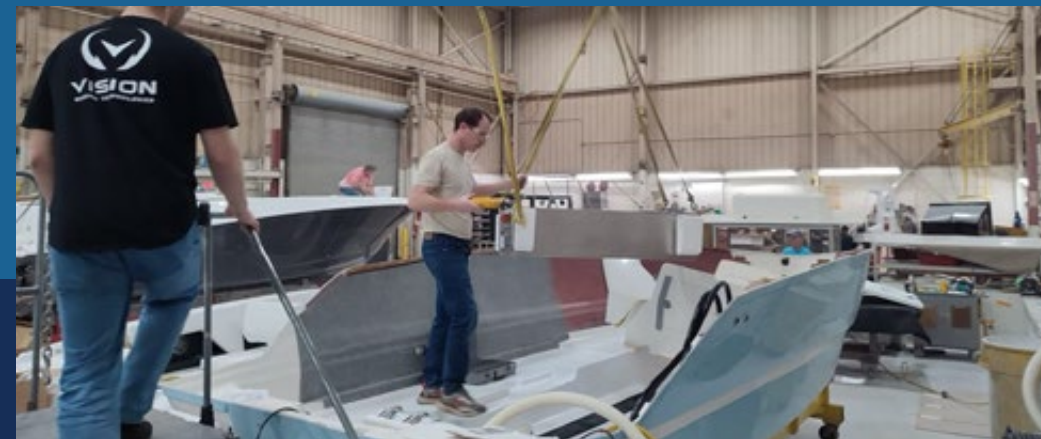




# First Order Of 25 Systems From A Major Manufacturer

- ✓ 30% Deposit
- ✓ Production Training Completed

Production validation in progress. Delivery imminent.



27 production sites, 400 dealers, 7 separate brands of boats, and produces over 10,000 boats per year



GROUPE BENETEAU  
BEN.PA





# We Must Offer A Complete EV Boat

Consolidating our leading technology advantage with a complete EV boat offering.

Licensing Deal

Private Labeling

Acquisition

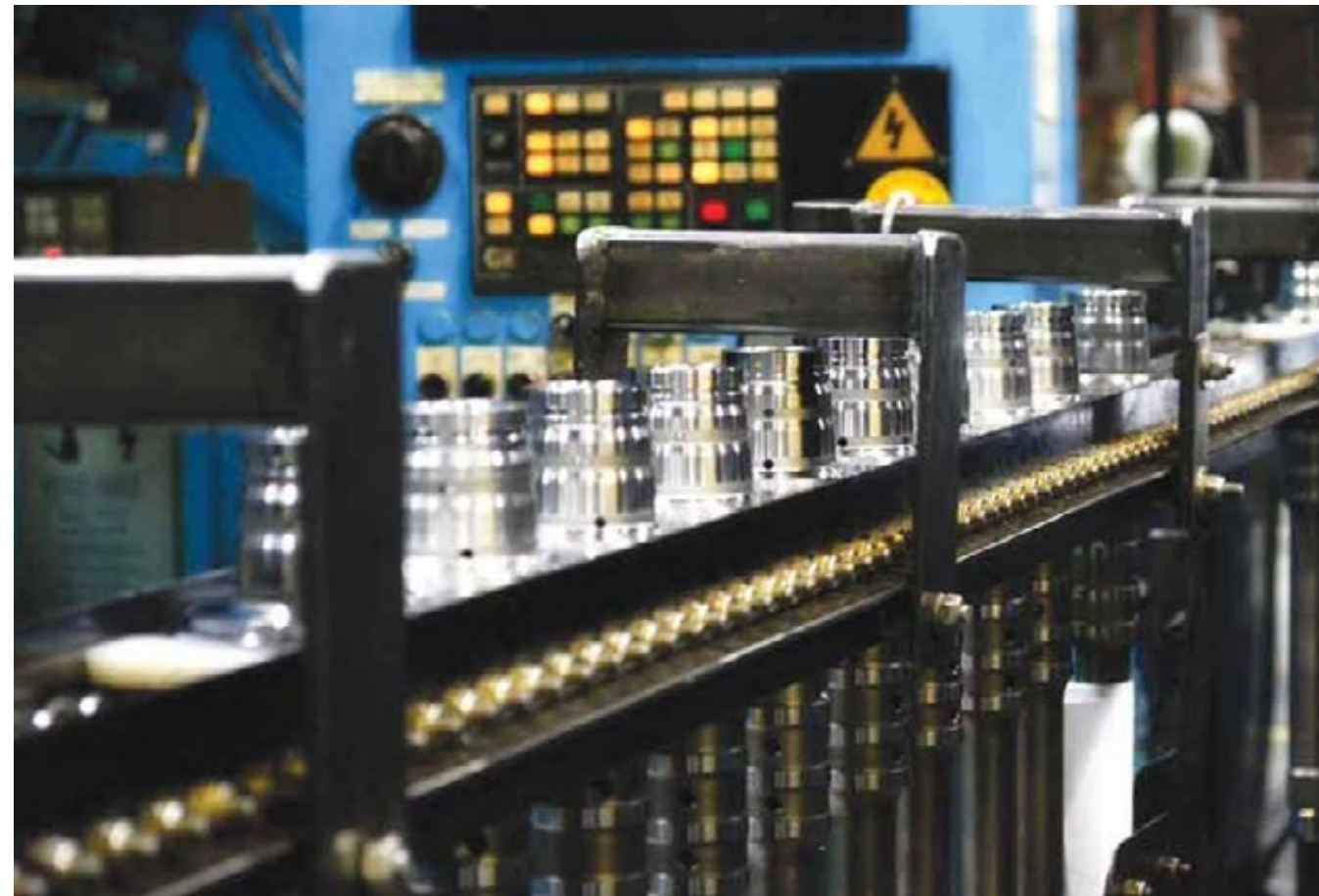
TODAY

TOMORROW





# Seeking To Acquire A Boat Manufacturer(s) With:



## ❖ Manufacturing Capabilities

- Direct access to boat inventory
- Product diversification with electric powertrain option



## ▮ Access to a Dealership Network

- Access to Direct to Consumer Pipelines



## ▮ Established Product & Brand

- Reduce Marketing Costs
- Cashflow

To succeed we need a fully focused effort on this growing market



# Vision Marine Leverage Growing Electric Boat Rental Market



# JETRIDE

Subsidiary of



## Vision Marine Technologies Partners With JetRide To Leverage Growing Electric Boat Rental Market

June 20, 2024 - Vision Marine Technologies, Inc. (NASDAQ:VMAR) (“Vision Marine” or the “Company”), a pioneer in electric marine propulsion, is thrilled to announce its partnership with JetRide Holding, LLC, a Florida members-only boat club. This strategic alliance marks Vision Marine’s expansion in the burgeoning electric boat rental market, leveraging JetRide’s extensive network of over 17 boat club locations across Florida.



## Financial Summary in Canadian Dollars

	For The Nine Months Ended May 31 2024	For The Nine Months Ended May 31 2023
Net Sales	\$ 2,775,156	\$ 3,531,055
Cost of Sales	\$ 1,669,508	\$ 3,005,104
Gross Profits	\$ 1,105,648	\$ 525,951
Total Operating Cost	\$ 11,437,853	\$ 15,978,519
Income/(Loss) from Operations	\$ (10,332,205)	\$ (15,452,568)
Net Income (Loss)	\$ (10,407,997)	\$ (16,582,939)

## Balance Sheet Data<sup>\*</sup>

(As of May 31, 2024)

	Actual
Total Cash & Short-Term Investments	\$ 341,308
Working Capital	\$ 4,961,637
Current Assets	\$ 8,962,004
Current Liabilities	\$ 4,000,367
Total Stockholders' Equity	\$ 3,720,963

<sup>\*</sup> Excludes the approximately US\$ 2.7 million in net proceeds from our September 2024 stock offering



# Capitalization Structure

## As of August 31, 2024

Common Shares and Pre-funded Warrants <sup>1</sup>	4,963,292
Pref A conversion shares <sup>2</sup>	433,336
Pref B conversion shares <sup>2</sup>	666,667
Options (WAEP: US \$55.81)	79,028
Warrants (WAEP: US \$10.13)	567,888
Fully Diluted Common Shares	6,710,211

<sup>1</sup> 4,959,025 Common Shares currently outstanding and 4,267 common shares issuable upon exercise of Pre-funded Warrants

<sup>2</sup> These are the maximum number of common shares issuable upon full conversion of preferred shares





# Investment Highlights



## Proven Technology

We offer a field tested and 3rd party benched technology most performant in the market, setting a high standard for electric propulsion in recreational boats.



## Extensive Integration Experience

Our team has vast experience in seamlessly integrating our advanced electric systems into recreational boats, ensuring top performance and reliability.



## Significant Market Potential

With our cutting-edge technology and robust marketing strategy, we are well-positioned to achieve substantial market penetration. This positions us for considerable growth as we consolidate a major share in the burgeoning electric boat market.

