

Nasdaq: **VSEE**

Enabling SaaS and Services to Scale Telehealth Adoption

August 2024 INVESTOR PRESENTATION



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Industry and Market Data

Information contained in this presentation concerning the market and the industry in which each of VSee and iDoc competes, including its market position, general expectations of market opportunity and market size, is based on information from various third-party sources, on assumptions made by VSee and iDoc based on such sources and VSee's and iDoc's knowledge of the markets for its services and solutions.

Investment Highlights

Single Platform Unifies Healthcare Components & Enables Turnkey Telehealth Adoption



Significant reduction

Patient wait time

Shortened

Telehealth software development cycle

Increased

Billable patient visits

Significant increase

Provider productivity

VSee Health, Inc.

- Rapidly growing in virtual care across all major patient care settings
- ✓ Unified, scalable telehealth platform capable of modular expansion
- ✓ Experienced leadership in digital health, telemedicine & commercialization
- ✓ Double-digit telehealth market growth

Growing revenue and expanding margin

- ✓ Clear path to significant revenue in 2025
- ✓ Margins expand with increased use
- ✓ Extendable specialized modules provides added functionality + use cases

Enables rapid adoption through scalable, turnkey solutions

- ✓ Overcomes significant barriers to entry
- ✓ Large reduction to engineering effort + significantly faster time to market
- ✓ No-code/low-code approach lowers adoption barrier

Leadership Team

Milton Chen, PhD | Co-CEO & Founder of VSee Labs



- ➤ PhD from Stanford with focus on human factors and design of video collaboration
- ➤ Co-authored XMPP video standard, currently used by Google and Facebook Chat
- ➤ Deployed VSee for Presidents, countries, militaries, U.S. State Department agencies and exclusively for NASA
- ➤ Donated time, effort and technologies to support refugees and the homeless in Ukraine, Iraq, Nigeria, Gabon and other countries



Imo Aisiku, MD | Co-CEO & Founder of iDoc (dba VSee Neuro)



- ➤ Practicing telemedicine for over 15 years and has consulted on telemedicine development nationally and internationally
- ➤ Board certified in emergency medicine, critical care and neurocritical care
- ➤ Associate Professor at Harvard Medical School and educated at UMass Medical School, Emory University and Washington University
- ➤ Nationally recognized as one of the lead physicians to save Rep. Gabby Giffords after assassination attempt





Jerry Leonard | Chief Financial Officer











Telehealth is Growing at Double-Digit Percentages

Yet is Only 1%* of the Healthcare Economy

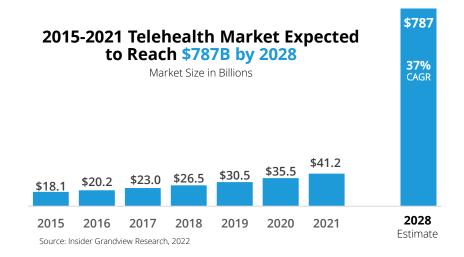
- 38x utilization increase versus pre-pandemic is accelerating longterm trend source: McKinsey & Co. 2022
- 50% of healthcare leaders say improving the quality of care is their No. 1 reason for implementing telemedicine source: Insider Intelligence.com, 2022
- VSee's target market includes more than 11,000 potential B2B clients of telehealth and telemedicine solutions



70+% of consumers aged 18-56 are planning to use telehealth services Source: Insider Intelligence.com, 2022



90% of healthcare facilities are developing or implementing telemedicine technologies Source: Insider Intelligence.com, 2022



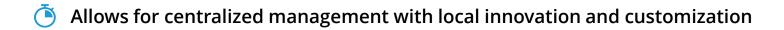
Yearly Growth In Use by Specialty

2019 vs 2020 Market Size in Billions



Source: Insider Grandview Research, 2022

One-Stop Shop Enables Telehealth Accessibility & Adoption





Two no-code/low-code, platform-based service options make implementations fast, low cost and tailored to the specific needs of each customer



No Code

250+ points of configuration to customize workflow and telehealth capabilities inhouse



Low-Code API

enables the engineering capability of many, with just one software engineer









BACKEND PRACTICALITY





Unified Simple patientprovider communications + medical devices + KPIs on a single platform



Integrated Highly adaptable no-code features and workflows integrate into existing processes



Scalable Modular design to fast scale in any direction and add additional features as needed



Trusted Easy-to-connect HIPAA-compliant video, voice, SMS and email with built-in patient support



Includes Providers, Healthcare Institutions and Telehealth Service Companies























Supporting Government Telehealth Solutions

HHS Emergency Response





- ✓ Aiming for VSee to become a government utility
- Requires delivery, resources and documentation to be fluid across a wide range of component healthcare providers
- ✓ Government requirements for 100 large hospitals to link to VSee to receive patients creates a large and growing recurring revenue opportunity

Aimee Telehealth Service Launch





- Quality and accessible healthcare for all Americans at only \$4.99/month
- ✓ Funded by Koch Enterprises + ~700 megadonors to provide Aimee for employees + families, covering ~100 million people
- ✓ Co-branded with Mark Cuban's Cost Plus Drugs
- ✓ Partnered with the YMCA to add medical services to Y facilities becoming **healthcare hubs** and **empower members** to take charge of their health
- ✓ Initial launch at Greater YMCA of Wichita, Kansas

Our Services

Aimee's certified providers can renew your prescriptions and address your questions, serving individuals of all ages and needs.



Primary Care \$29.99/visit

Allergies
Birth Control
Asthma
Diabetes
Hypertension
High Cholestrol
Obesity
Thyroid Issues



Urgent Care \$9.99/visit

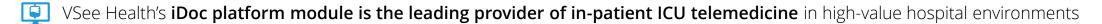
Refills Pink Eye
Cold & Flu Rash
Cough Sinus Problems
Covid-19 Sore Throat
Ear Pain UTI
Headache Yeast
Insect Bites Infections

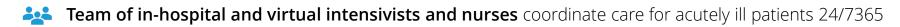


Medical Weight Loss \$299/month

Includes GLP 1 Medication Weekly Coaching Physician and Nutritionist Consult

Extendable Modules Improve Profitability





Many options of ICU telemedicine engagements improve the quality of care, diminish staff burn-out and increase the number of ICU beds the hospital can offer

TELE-NEUROCRITICAL CARE

For stroke, brain trauma and a wide range of neurological conditions

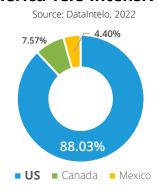
TELE-ICU STAFFING

Consultations with additional expertise in neurocritical care medicine

SYSTEMS IMPLEMENTATION

Set up and integrate services across inpatient and outpatient environments

North America Tele-Intensive Care Market



ICU and NSICU Specializations



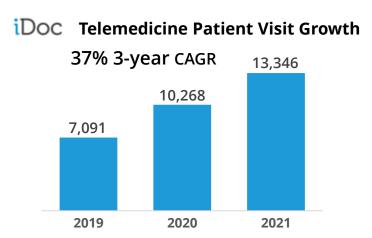
Neurology/Neurosurgery



Cardiology



Pulmonary



Broadening Telehealth SaaS and Services

Case Study



SaaS Platform of Technologies and Services quickly and cost-

effectively enable telehealth and telemedicine

Prior to iDoc

- Had no viable solution to becoming a comprehensive neuro ICU center due to a lack of neurointensivists
- Had no cEEG capability, especially off hours

Optimized with iDoc

- ✓ Within 14 months of tele-neuro ICU system, met Comprehensive Stroke Center Designation guidelines
- ✓ iDoc included EEG program, providing the ability for cEEG
- Developed and expanded from no neuro ICU to 7 beds in Year 1 and 14 beds in Year 2



Select Major Customers



































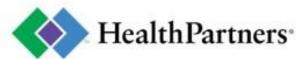








































Market Opportunities and Strategic Growth



- ☐ Signing strategic partnership with 2 of the largest GPOs
 - Access 4,000+ hospitals and healthcare systems
 - 300 field directors embedded in hospitals trained on our solutions
 - Replace Zoom with VSee virtual health workflows
 - Clients add revenue by deploying iDoc neuro modules
 - Clients add revenue by deploying our RPM / RTM modules



- □ Grow existing federal prison contracts
 - 122 prisons with ~160,000 inmates



- ☐ Harvest federal government partnerships
 - Specialized EMR + telehealth for military, disaster response, medical 911

Investment Recap

Delivering a Compelling Offering at an Inflection Point in Healthcare IT

Leveraging the advantages of vertical integration

- ✓ SaaS and service allows for control of the full ecosystem
- Automates and delivers value to patients
- ✓ Differentiated with greater utility than bespoke client systems
- ✓ Enables rapid adoption through scalable, turnkey solutions
- ✓ Overcomes significant barriers to entry
- ✓ No-code/low-code approach lowers adoption barrier



Positioned for success

- ✓ Rapidly growing leader in virtual care across all major patient care settings
- ✓ Unified, scalable telehealth platform capable of modular expansion
- ✓ Multiple revenue streams support SaaS and services through add-on modules
- ✓ Experienced leadership in telehealth, neurocritical care & commercialization

Financial momentum including revenue, margin expansion and profitability



- ✓ Double-digit telehealth market growth
- ✓ Further margin expansion with increased use
- Extendable specialized modules provide added functionality + use cases