

Market Data

VSee Health Inc. Nasdaq: VSEE	
Industry	Health Tech
Fiscal Year	Dec. 31
Price ¹	\$1.47
Market Cap ¹	\$23.0M
Shares Out.	15.7M
Float	5.8M
Avg. Vol (90-day)	2.2M
Revenue (9M FY24) ²	\$9.2M
Cash (mrq)	\$2.3M

¹ as of December 5, 2024
² unaudited proforma includes iDoc results of operation as if completed at beginning of period

vseehealth.com

Company Overview

VSee Health's AI telehealth platform unifies healthcare components and enables turnkey telehealth adoption. Field-hardened on over 1.5M HIPAA-compliant video encounters every month, its customizable telehealth building blocks each meet stringent security standards and are ready to scale. VSee Health has deployed services in over 50 countries, including Iraq, Syria, Marshall Islands and El Salvador. Its clients include NASA, US Department of Health and Human Services, McKesson, Magellan, DaVita, GE, countless startups, and the entire country of Qatar. VSee Health also provides tailored solutions for critical shortage areas such as critical care and teleradiology. It is committed to empowering high quality healthcare access and reducing physician burnout and workforce shortages through its telehealth technology.

Trusted by 1,000+ Clients



Investment Highlights

Highly differentiated solution in \$787 billion telehealth market

- Rapidly growing leader in virtual care across all major patient care settings
- Single platform unifies healthcare components and enables turnkey telehealth adoption with low adoption barrier
- No-code/low-code platform-based service options shorten telehealth software development cycle, significantly reduces patient wait time, increases billable patient visits, and significantly increases provider productivity

Growing revenue and expanding margin

- Clear path to significant revenue in 2025
- Margins expand with increased use
- SaaS and service solutions allows for control of full ecosystem
- Extendable specialized modules provide added functionality and use cases
- Q3 '24 proforma revenue up 9% YoY to \$3.4M; proforma net loss decreased to \$0.4M, down from \$1.3M in the prior year period

High-growth market

- Market forecast to reach \$787B in 2028, growing at a 37% CAGR, according to Grandview Research
- 70+% of consumers aged 18-56 are planning to use telehealth services, according to Insider Intelligence
- 90% of healthcare facilities are developing or implementing telemedicine technologies, according to Insider Intelligence

Experienced leadership team

- Milton Chen, PhD, co-CEO and Founder: PhD from Stanford, co-authored XMPP video standard used by Google and Facebook Chat, deployed VSee solutions for Presidents, countries, militaries, US State Department agencies, and NASA
- Imo Aisiku, MD, co-CEO and Founder: 15 years practicing telemedicine, board certified in emergency medicine, critical care, and neurocritical care, Associate Professor at Harvard Medical School
- Jerry Leonard, CFO: Arthur Andersen, Colgate-Palmolive, IBM, Voya Financial

Extendable Modules Improve Profitability

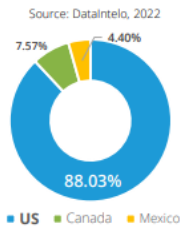
- VSee Health's iDoc platform module is the leading provider of in-patient ICU telemedicine in high-value hospital environments
- Team of in-hospital and virtual intensivists and nurses coordinate care for acutely ill patients 24/7/365
- Many options of ICU telemedicine engagements improve the quality of care, diminish staff burn-out and increase the number of ICU beds the hospital can offer

TELE-NEUROCRITICAL CARE
For stroke, brain trauma and a wide range of neurological conditions

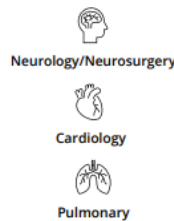
TELE-ICU STAFFING
Consultations with additional expertise in neurocritical care medicine

SYSTEMS IMPLEMENTATION
Set up and integrate services across inpatient and outpatient environments

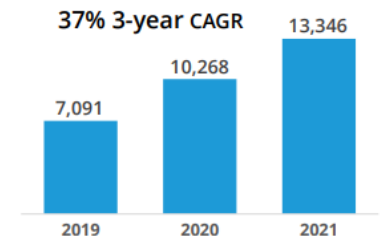
North America Tele-Intensive Care Market



ICU and NSICU Specializations



iDoc Telemedicine Patient Visit Growth



Value Proposition

VSee Health is redefining the \$787 billion telehealth market with its groundbreaking approach to healthcare software, leveraging modular "lego-like digital building blocks" that simultaneously deliver fast customization, security, and scalability—a feat never before achieved in the industry. This revolutionary architecture enables healthcare organizations to build tailored solutions without sacrificing enterprise-grade security or the ability to scale system-wide, positioning VSee as the foundational infrastructure for the future of telehealth.

By solving core pain points—inefficient workflows for medical staff, cybersecurity vulnerabilities for healthcare executives, and scalability challenges for hospital CIOs—VSee transcends the limitations of traditional telehealth platforms. Much like Twilio and Stripe in their respective fields, VSee's platform creates unparalleled value for clients such as NASA, the U.S. Department of Health and Human Services, and the nation states such as Qatar. With a clear path to \$1 billion in revenue and industry-leading partnerships, VSee is poised to become the backbone of digital healthcare globally, transforming patient care and hospital operations alike.

Aimee Telehealth Launch



- ✓ Quality and accessible healthcare for all Americans at only \$4.99/month
- ✓ Funded by Koch Enterprises + ~700 megadonors to provide Aimee for employees + families, covering ~100 million people
- ✓ Co-branded with Mark Cuban's Cost Plus Drugs
- ✓ Partnered with the YMCA to add medical services to Y facilities becoming healthcare hubs and empower members to take charge of their health

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